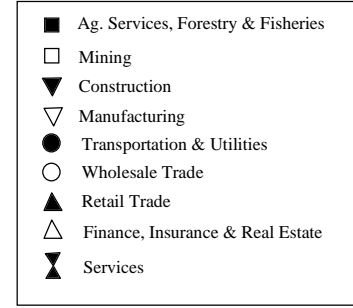
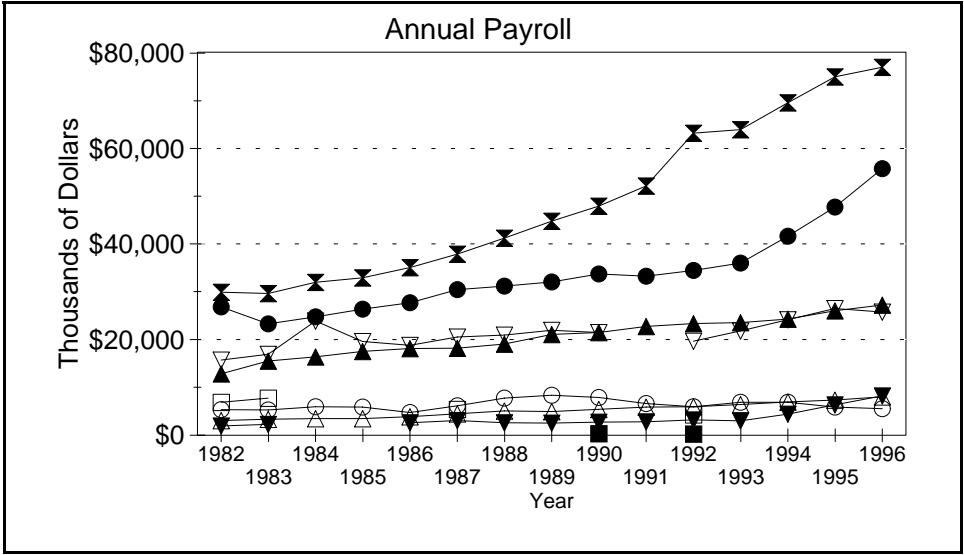
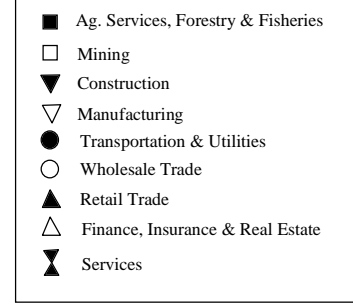
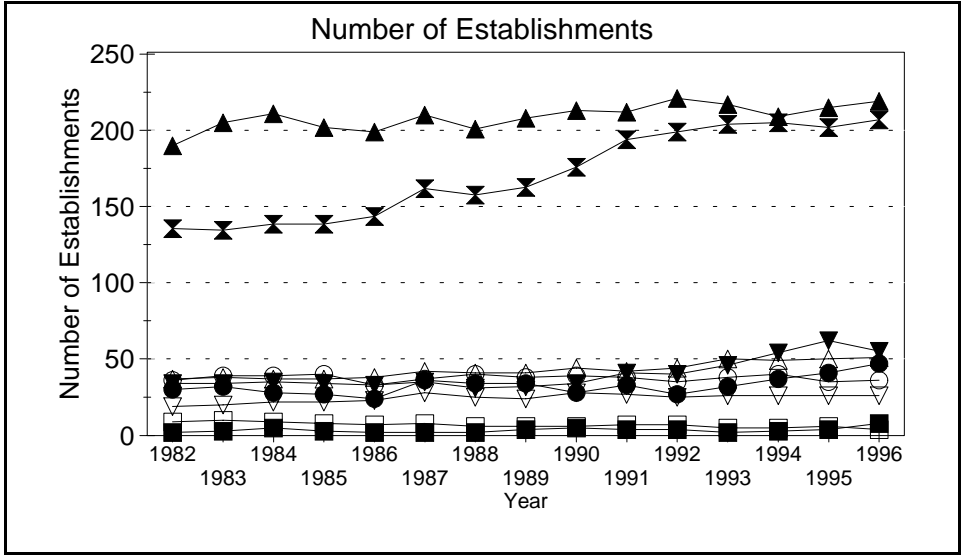
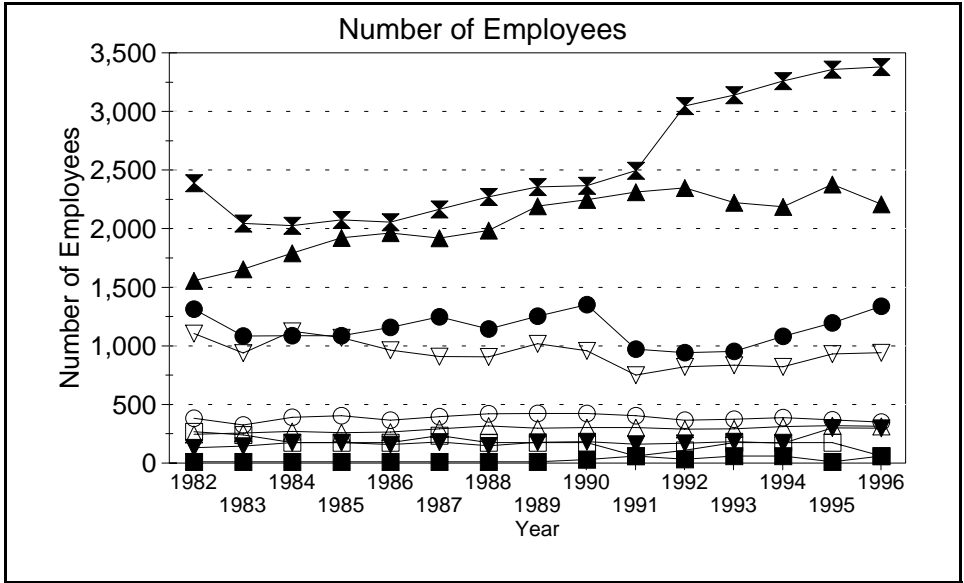


Business Statistics



Source: County Business Patterns, Ohio. These data are derived from all wage and salary employment covered by FICA which includes private non-farm employers and non-profit organizations, but does not include farms and the self employed.

Business Statistics

Number of Employees

| Year | Ag. Services, Forestry, Fisheries* | Mining | Construction | Manufacturing | Transportation & Utilities | Wholesale Trade | Retail Trade | Finance, Insurance, Real Estate | Services | Not Classifiable | Total |
|------|------------------------------------|--------|--------------|---------------|----------------------------|-----------------|--------------|---------------------------------|----------|------------------|-------|
| 1982 | A | 268 | 131 | 1,106 | 1,312 | 383 | 1,556 | 245 | 2,388 | A | 7,414 |
| 1983 | A | 240 | 146 | 940 | 1,084 | 326 | 1,654 | 257 | 2,046 | B | 6,729 |
| 1984 | A | C | C | 1,124 | 1,086 | 391 | 1,791 | 270 | 2,027 | 53 | 7,171 |
| 1985 | A | C | C | 1,070 | 1,086 | 403 | 1,922 | 259 | 2,076 | 83 | 7,282 |
| 1986 | A | C | 157 | 964 | 1,158 | 367 | 1,963 | 265 | 2,055 | C | 7,256 |
| 1987 | A | 234 | 181 | 909 | 1,249 | 395 | 1,920 | 291 | 2,164 | A | 7,373 |
| 1988 | A | C | 148 | 907 | 1,143 | 420 | 1,986 | 317 | 2,272 | 48 | 7,397 |
| 1989 | A | C | 177 | 1,018 | 1,254 | 422 | 2,191 | 298 | 2,355 | 73 | 7,910 |
| 1990 | 31 | C | 182 | 959 | 1,351 | 423 | 2,247 | 304 | 2,368 | B | 8,010 |
| 1991 | B | B | 162 | F | 973 | 404 | 2,312 | 304 | 2,495 | A | 7,716 |
| 1992 | 33 | 110 | 170 | 822 | 941 | 367 | 2,348 | 289 | 3,046 | 6 | 8,132 |
| 1993 | B | C | 183 | 835 | 952 | 374 | 2,222 | 293 | 3,139 | 11 | 8,146 |
| 1994 | B | C | 170 | 822 | 1,080 | 387 | 2,188 | 312 | 3,259 | 6 | 8,376 |
| 1995 | A | C | 299 | 932 | 1,197 | 368 | 2,378 | 320 | 3,359 | A | 8,991 |
| 1996 | B | B | 297 | 943 | 1,338 | 349 | 2,208 | 315 | 3,381 | A | 8,933 |

Number of Establishments

| Year | Ag. Services, Forestry, Fisheries* | Mining | Construction | Manufacturing | Transportation & Utilities | Wholesale Trade | Retail Trade | Finance, Insurance, Real Estate | Services | Not Classifiable | Total |
|------|------------------------------------|--------|--------------|---------------|----------------------------|-----------------|--------------|---------------------------------|----------|------------------|-------|
| 1982 | 2 | 9 | 34 | 19 | 30 | 36 | 189 | 37 | 135 | 12 | 503 |
| 1983 | 3 | 10 | 34 | 20 | 32 | 39 | 204 | 38 | 134 | 29 | 543 |
| 1984 | 5 | 9 | 35 | 22 | 28 | 39 | 210 | 37 | 138 | 43 | 566 |
| 1985 | 3 | 8 | 34 | 22 | 27 | 40 | 201 | 37 | 138 | 48 | 558 |
| 1986 | 2 | 7 | 33 | 23 | 24 | 33 | 198 | 38 | 143 | 43 | 544 |
| 1987 | 2 | 8 | 35 | 28 | 36 | 37 | 209 | 42 | 161 | 8 | 566 |
| 1988 | 2 | 6 | 31 | 25 | 34 | 40 | 200 | 41 | 157 | 32 | 568 |
| 1989 | 4 | 6 | 32 | 24 | 34 | 38 | 207 | 41 | 162 | 35 | 583 |
| 1990 | 5 | 6 | 34 | 28 | 28 | 39 | 212 | 44 | 175 | 16 | 587 |
| 1991 | 4 | 7 | 41 | 27 | 33 | 38 | 211 | 42 | 193 | 9 | 605 |
| 1992 | 4 | 7 | 40 | 25 | 27 | 35 | 220 | 44 | 198 | 15 | 615 |
| 1993 | 2 | 5 | 46 | 26 | 32 | 38 | 216 | 50 | 203 | 10 | 628 |
| 1994 | 3 | 5 | 54 | 26 | 37 | 40 | 208 | 49 | 204 | 5 | 631 |
| 1995 | 4 | 6 | 62 | 26 | 41 | 35 | 214 | 50 | 201 | 3 | 642 |
| 1996 | 8 | 4 | 55 | 26 | 47 | 36 | 218 | 51 | 206 | 2 | 653 |

Annual Payroll (Thousands of Dollars)

| Year | Ag. Services, Forestry, Fisheries* | Mining | Construction | Manufacturing | Transportation & Utilities | Wholesale Trade | Retail Trade | Finance, Insurance, Real Estate | Services | Not Classifiable | Total |
|------|------------------------------------|--------|--------------|---------------|----------------------------|-----------------|--------------|---------------------------------|----------|------------------|---------|
| 1982 | D | 6,881 | 1,933 | 15,674 | 26,825 | 5,339 | 12,829 | 3,057 | 29,900 | D | 102,694 |
| 1983 | D | 7,775 | 2,242 | 16,888 | 23,233 | 5,275 | 15,473 | 3,360 | 29,617 | D | 104,301 |
| 1984 | D | D | D | 23,879 | 24,722 | 5,929 | 16,407 | 3,504 | 31,919 | 437 | 116,787 |
| 1985 | D | D | D | 19,566 | 26,309 | 5,910 | 17,522 | 3,507 | 32,869 | 425 | 115,768 |
| 1986 | D | D | 2,589 | 18,750 | 27,670 | 4,754 | 18,105 | 3,888 | 34,990 | D | 119,410 |
| 1987 | D | 5,425 | 3,047 | 20,534 | 30,383 | 6,161 | 18,148 | 4,472 | 37,797 | D | 126,251 |
| 1988 | D | D | 2,602 | 20,903 | 31,163 | 7,771 | 19,061 | 5,108 | 41,153 | 730 | 134,006 |
| 1989 | D | D | 2,569 | 21,906 | 32,020 | 8,343 | 21,032 | 4,978 | 44,682 | 567 | 140,633 |
| 1990 | 365 | D | 2,712 | 21,483 | 33,670 | 7,914 | 21,480 | 5,417 | 47,875 | D | 145,483 |
| 1991 | D | D | 2,810 | D | 33,245 | 6,599 | 22,747 | 5,879 | 52,052 | D | 147,031 |
| 1992 | 295 | 4,288 | 3,216 | 19,664 | 34,407 | 5,973 | 23,310 | 5,971 | 63,091 | 131 | 160,346 |
| 1993 | D | D | 3,013 | 21,776 | 35,938 | 6,852 | 23,545 | 6,448 | 63,853 | 191 | 166,054 |
| 1994 | D | D | 4,436 | 24,116 | 41,594 | 6,878 | 24,243 | 6,930 | 69,438 | 69 | 182,661 |
| 1995 | D | D | 6,342 | 26,473 | 47,661 | 5,912 | 25,977 | 7,376 | 74,880 | D | 199,702 |
| 1996 | D | D | 8,252 | 25,738 | 55,650 | 5,530 | 27,199 | 8,008 | 76,862 | D | 210,442 |

A=0-19, B=20-99, C=100-249, D=figures withheld, E=250-499,

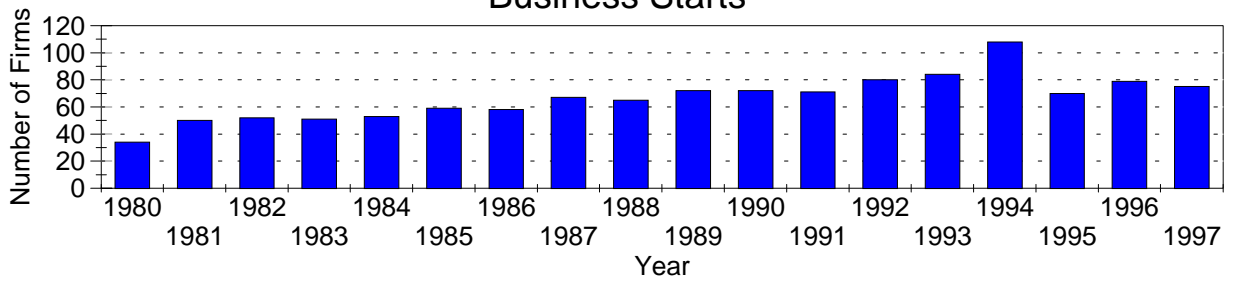
F=500-999, G=1,000-2,499, H=2,500-4,999, I=5,000-9,999,

J=10,000-24,999, K=25,000-49,999, L=50,000-99,999, M=100,000 or more

*Ag. Services, Forestry & Fisheries include only non-farm businesses.

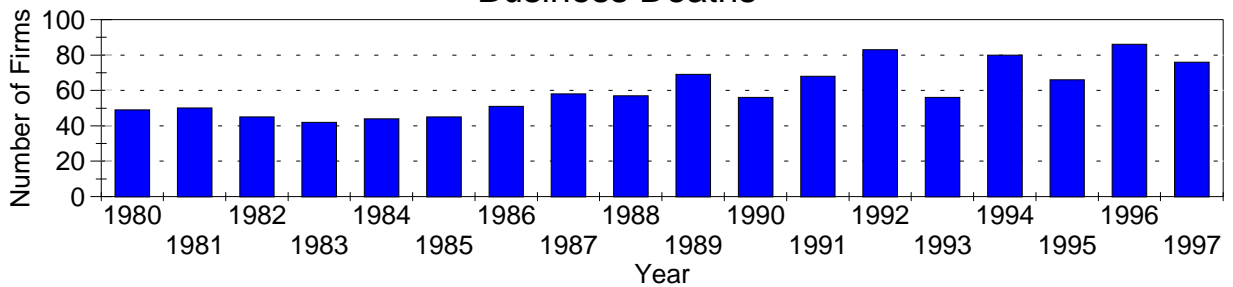
Business Statistics

Business Starts



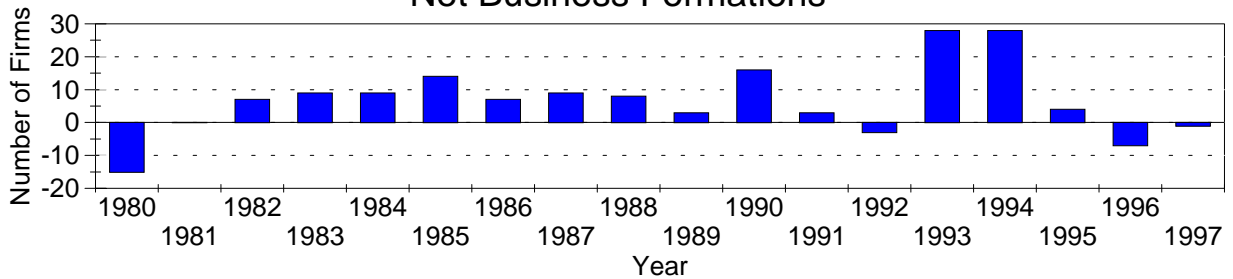
Business starts and business deaths are determined from workers compensation records.

Business Deaths



Business starts less business deaths equal net business formations.

Net Business Formations



Business Starts

| Year | Number of Firms |
|------|-----------------|
| 1980 | 34 |
| 1981 | 50 |
| 1982 | 52 |
| 1983 | 51 |
| 1984 | 53 |
| 1985 | 59 |
| 1986 | 58 |
| 1987 | 67 |
| 1988 | 65 |
| 1989 | 72 |
| 1990 | 72 |
| 1991 | 71 |
| 1992 | 80 |
| 1993 | 84 |
| 1994 | 108 |
| 1995 | 70 |
| 1996 | 79 |
| 1997 | 75 |

Business Deaths

| Year | Number of Firms |
|------|-----------------|
| 1980 | 49 |
| 1981 | 50 |
| 1982 | 45 |
| 1983 | 42 |
| 1984 | 44 |
| 1985 | 45 |
| 1986 | 51 |
| 1987 | 58 |
| 1988 | 57 |
| 1989 | 69 |
| 1990 | 56 |
| 1991 | 68 |
| 1992 | 83 |
| 1993 | 56 |
| 1994 | 80 |
| 1995 | 66 |
| 1996 | 86 |
| 1997 | 76 |

Net Business Formations

| Year | Number of Firms |
|------|-----------------|
| 1980 | -15 |
| 1981 | 0 |
| 1982 | 7 |
| 1983 | 9 |
| 1984 | 9 |
| 1985 | 14 |
| 1986 | 7 |
| 1987 | 9 |
| 1988 | 8 |
| 1989 | 3 |
| 1990 | 16 |
| 1991 | 3 |
| 1992 | -3 |
| 1993 | 28 |
| 1994 | 28 |
| 1995 | 4 |
| 1996 | -7 |
| 1997 | -1 |

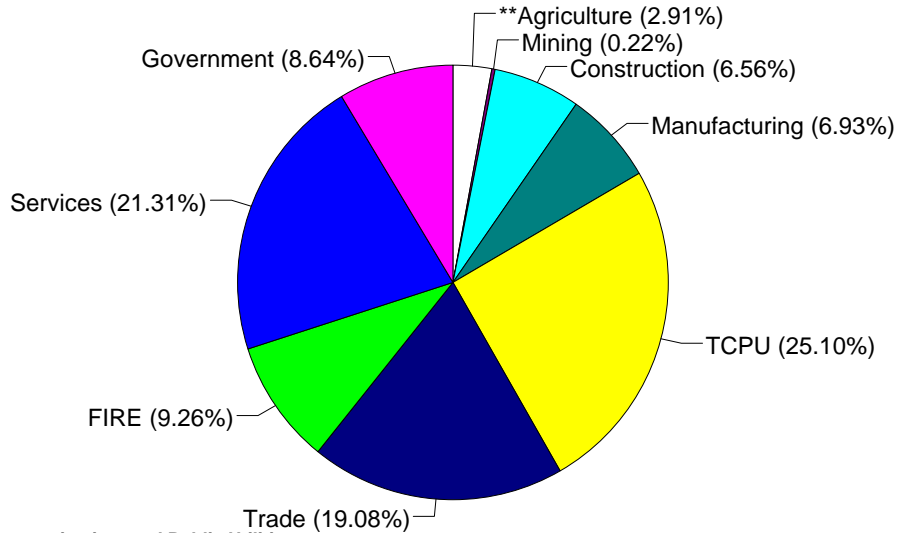
Source: Components of Business Change, Ohio Department of Development, Office of Strategic Research

Economic Structure

Total Value Added:
\$582.57 million.

Value Added by Sector (1993)*

Value Added is a broad measure of income that includes employee compensations, business profits, and returns to property, plant, and equipment.



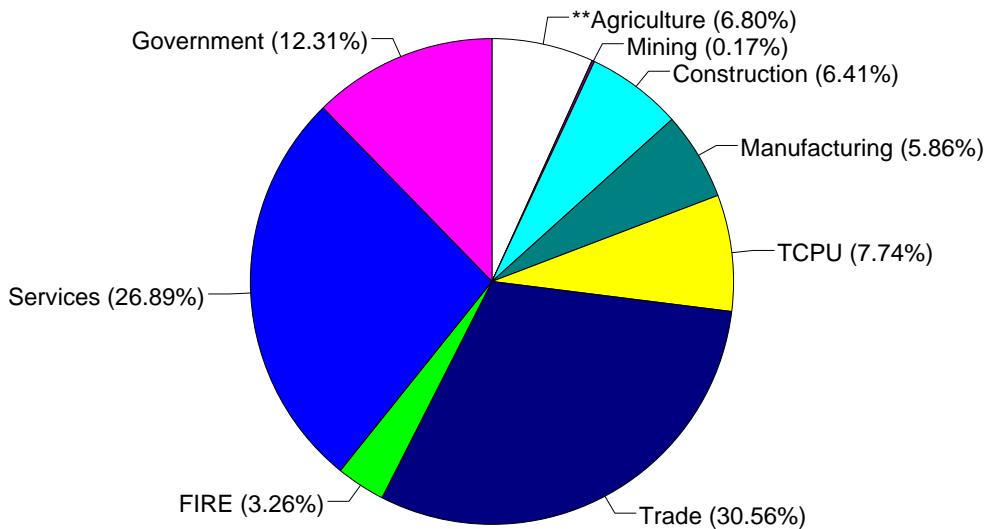
TCPU=Transportation, Communication, and Public Utilities.
FIRE=Finance, Insurance, and Real Estate.

*These estimates include many components not reported in other sources such as farms, self-employed, and small firms.

**Agriculture/Fishing/Forestry sector includes production agriculture (farm), agricultural services, forestry, and fishing enterprises.

Total Employment:
14,527 workers.

1993 Employment by Sector*



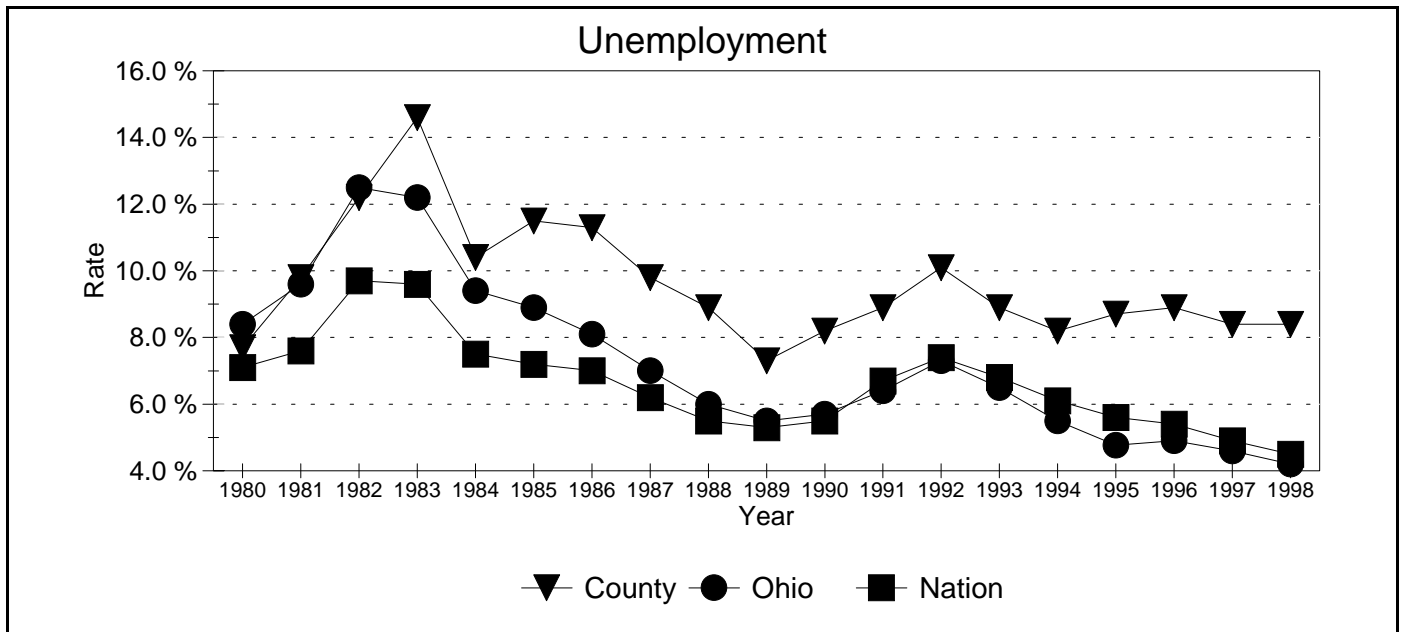
TCPU=Transportation, Communication, and Public Utilities.
FIRE=Finance, Insurance, and Real Estate.

*These estimates include many components not reported in other sources such as farms, self-employed, and small firms.

**Agriculture/Fishing/Forestry sector includes production agriculture (farm), agricultural services, forestry, and fishing enterprises.

Source: 1993 IMPLAN database, Minnesota Implan Group. IMPLAN is a non-survey regional input-output account generator originally developed by the U.S. Forest Service. These estimates provide a full picture of the county's economy.

Unemployment Statistics



Source: Bureau of Labor Statistics

Commuting Statistics

Residents retained in Gallia County:
8,909.

Residents of Neighboring Counties Working in Gallia County, 1990

| County of Residence | Number of Incommuters |
|---------------------|-----------------------|
| Mason (WV) | 952 |
| Meigs | 672 |
| Jackson | 382 |
| Lawrence | 129 |
| Scioto | 65 |
| Vinton | 54 |
| Washington | 51 |

Residents of Gallia County Working in Neighboring Counties, 1990

| County of Work | Number of Outcommuters |
|----------------|------------------------|
| Mason (WV) | 786 |
| Jackson | 216 |
| Meigs | 205 |
| Athens | 176 |
| Cabell (WV) | 150 |
| Lawrence | 118 |
| Jackson (WV) | 89 |

Source: U.S. Census Bureau, 1990 Census Summary Tape File S-5.